

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 017868

45

ORIGIN STR-08

INFO OCT-01 NEA-05 ISO-00 NSC-10 EB-11 COME-00 RSC-01 /036 R

DRAFTED BY STR:MPOMERANZ

APPROVED BY STR:WDEBERLE

STATE: JMIKLOS (NEA)

NSC: JBUSHNELL

----- 112717

R 281842Z JAN 74

FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

LIMITED OFFICIAL USE STATE 017868

E.O. 11652:N/A

TAGS: ENRG, ETRD, IR

SUBJECT: IRANIAN NEED FOR INDUSTRIAL RAW MATERIALS

REF: TEHRAN 206 AND PREVIOUS

1. U. S. GOVERNMENT VERY MUCH WELCOMES APPROACH BY IRANIAN GOVERNMENT FOR ADDITIONAL IMPORTS FROM UNITED STATES. WE ARE EXTREMELY INTERESTED IN ENLARGING EXPORTS TO IRAN NOT ONLY IN CATEGORIES OF GOODS INDICATED BY IRANIANS BUT IN ALL OTHER CATEGORIES IN WHICH WE CAN BE COMPETITIVE SUPPLIERS. RECENT TRADE DATA INDICATES U. S. HAS BEEN ONLY MINOR SUPPLIER OF THOSE GOODS ON LIST PROVIDED BY IRANIANS. ITEMS ON LIST ARE IN ALMOST ALL INSTANCES IN SHORT TO EXTREMELY SHORT SUPPLY AND AMERICAN PRODUCERS ARE ALLOCATING AVAILABLE SUPPLIES TO ESTABLISHED CUSTOMERS. THE IRANIANS SHOULD BE ASSURED, HOWEVER, THAT EVEN PRODUCERS OF ITEMS WHICH ARE TEMPORARILY IN SHORT SUPPLY COULD BE EXPECTED TO RESPOND TO IRANIAN NEEDS IN ANTICIPATION OF LONG-TERM PROFITABLE TRADE RELATIONSHIPS.

2. UNITED STATES IS A FREE ENTERPRISE SYSTEM. WE ARE NOT IN POSITION TO MAKE GOVERNMENT-TO-GOVERNMENT DEALS WITH REGARD TO ANY ITEMS OF TRADE IN WHICH IRANIANS MIGHT BE

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 017868

INTERESTED. WE HAVE BEEN EXPLORING WITH LIMITED NUMBER OF

AMERICAN CORPORATIONS THEIR INTEREST IN RESPONDING TO REQUIREMENTS FOR ITEMS ON IRANIAN LIST. WE WATCH WITH INTEREST RESULTS OF CONVERSATIONS NOW GOING ON BETWEEN IRANIAN GOVERNMENT AND UNION CARBIDE AND KAISER INDUSTRIES. THESE CONVERSATIONS WILL INFLUENCE KIND OF PROGRAM WE MIGHT CONSTRUCT, BASED ON OUR NORMAL EXPORT PROMOTION MACHINERY, TO GIVE WIDER PUBLICITY TO ENTIRE SPECTRUM OF AMERICAN SUPPLIERS OF OPPORTUNITIES FOR SALES TO IRAN.

3. DEPARTMENT PLANS TO CALL IN IRANIAN CHARGE TO OUTLINE ABOVE TO HIM AND TO INFORM HIM THAT WE ARE AWARE THAT IRANIAN LIST HAS BEEN GIVEN TO OTHER INDUSTRIAL COUNTRIES. HE WILL BE ASKED TO KEEP US INFORMED OF RESULTS OF APPROACHES TO OTHER GOVERNMENTS SO THAT WE MIGHT AVOID REDUNDANT EFFORT.

4. EMBASSY REQUESTED INFORM IRANIANS OF ABOVE AND MAINTAIN CLOSE LIAISON WITH IRANIAN OFFICIALS DETAILED TO THIS PROBLEM SO THAT ALL ADDITIONAL TRADE OPPORTUNITIES CAN BE IMMEDIATELY DETAILED TO WASHINGTON FOR MOST EXPEDITIOUS HANDLING. KISSINGER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: RAW MATERIALS, IMPORTS, TRADE PROMOTION
Control Number: n/a
Copy: SINGLE
Draft Date: 28 JAN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE017868
Document Source: CORE
Document Unique ID: 00
Drafter: MPOMERANZ
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740111/aaaaajzi.tel
Line Count: 82
Locator: TEXT ON-LINE
Office: ORIGIN STR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: TEHRAN 206 AND PREVIOUS
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 19 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <19 AUG 2002 by elyme>; APPROVED <04-Sep-2002 by MorefiRH>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: IRANIAN NEED FOR INDUSTRIAL RAW MATERIALS
TAGS: ENRG, ETRD, IR, US
To: TEHRAN
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005